NEWS / IDEAS / HOT TOPICS / TRENDS

We're excited to host the 2018 WestGen Annual Meeting and WestGen Days on March 19-21, 2018! This year is especially exciting as the Westcoast Classic sale and BC Spring Show fall on the same week.



So step off your farm for a few days and join us as we hear how WestGen fared in 2017, discuss plans for the future, plans for new WestGen initiatives, listen to the all-female producer panel: Amanda Kessel, MB; Nelleke Gorter, SK; Crystal Olive, AB; and Nicole Tuytel, BC share about their own farms and discuss **Farming in a New Era** as well as socialize with your peers. WestGen Days is about respecting our past, taking pride in our ownership, and ensuring that the next generation of members can benefit too.

It's an opportunity for you to have your say advising the directors who represent you on the board about what you value and where you want the focus to be placed. Have your say – *This is Your Company!*

Enjoy some hospitality and social time while getting to know some of your out of province neighbours. Wednesday morning will include some interesting seminars followed by tours at 3 interesting farms including Corners Pride Farms, Chilliwack; Hoek Holsteins, Agassiz; and Dykman Cattle Co., Abbotsford. WestGen Days should be an be an



2017/18 Board of Directors

enjoyable and educational event that promises to return you home with new ideas to consider on Farming in a New Era.

We look forward to have you join us at the 2018 WestGen Days!

TRAVEL INCENTIVE AVAILABLE!

As a WestGen Member, we welcome your participation in WestGen Days. WestGen subsidizes the travel costs for out-of-Province guests, as well as guests traveling from Vancouver Island or BC's interior. Please talk to your WestGen Rep regarding the available travel subsidy for members that attend the AGM.

Venue: Quality Hotel, Abbotsford 36035 N Parallel Road, Abbotsford, BC | Phone: 604-870-1050 Room Rate: \$89.00+tax | Booking Code: WestGen

Monday, March 19, 2018 - At WestGen	
8:00 pm	Wine & Cheese Special Guest Speaker: Jay Shannon, Semex - Elevate
Tuesday, March 20, 2018 - At Quality Hotel	
9:00 am	AGM Registration
10:00 am	Annual General Meeting
12:00 pm	Lunch
1:00 pm	Proventus Speakers: XLVets Canada; Eben Louw, MNP
2:00 pm	Dairy Producer Panel: Nelleke Gorter, MB; Amanda Kessel, SK; Crystal Olive, AB; Nicole Tuytel, BC
6:00 pm	Dinner Theatre - Please RSVP by March 12, 2018
Wednesday, March 21,2018 - At WestGen	
8:00 am	Seminar: Jay Shannon, Semex - Elevate
9:00 am	Seminar: Proventus Speaker: XLVets Canada
11:00 am	Farm Tour: Hoek Holsteins, Agassiz
12:00 pm	Lunch
1:00 pm	Farm Tour: Corners Pride Farms Ltd., Chilliwack
2:30 pm	Farm Tour: Dykman Cattle Co. Ltd., Abbotsford
4:30 pm	Dinner at a local restaurant
6:00 pm	Westcoast Classic Sale, Abbotsford Exhibition Park
Thursday, March 22, 2018 - Abbotsford Exhibition Park	
9:00 am	BC Spring Show

*Itinerary is subject to change, Please check www.westgen.com for updates.

Don't forget to RSVP! We look forward to seeing you there!

Please contact Kristie Baouya for any assistance or for suggested flights.

604.425.1890 | kbaouya@westgen.com

We are very pleased to welcome our 2018 WestGen Producer Panel special guests. The panel will discuss **Farming in a New Era.**



Nelleke GorterOptimist Holsteins
Otterburne, Manitoba

Amanda Kessel Kessel Family Farm Balgonie, Saskatchewan



Crystal OliveSilvertop Dairy
Fort MacLeod, Alberta



Nicole TuytelElmbridge Farms
Chilliwack, British Columbia



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The collaborative nature of the Proventus Group utilizes the benefits of pooled knowledge and resources across multiple industries to ensure that clients have convenient access to industry-leading specialists for all aspects of their operation.

It also enables the independent professionals within the Proventus Group to stay up to date on the latest industry advancements, and to seek assistance from their fellow



Proventus experts to confidently provide advice to a broader range of clients. Two key service providers are **XLVets Canada**, a community of independent Veterinarians and **MNP**, a financial consulting firm.





Our experts will work with your experts.

Our intention is to collaborate on farm. We will contact your existing service providers to find the best solutions for your farm.





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MAKING AN IMPRESSION

There's truth to the statement that you get just once chance to make a first impression. It's also true that sometimes our first impressions can underestimate the real results we achieve. So it is with **Monument IMPRESSION** EX-93-8YR-CAN. What is it about this bull that so defies the odds that he should continue to remain in short supply despite being nearly 10 years of age? Over 7300 classified daughters in Canada suggest that most producers have had an opportunity to use him. On to the next bull most would say in this genomic era, but not so fast with Impression.



Desnette Laynie IMPRESSION EX-91-5YR-CAN Desnette Holstein, QC

Perhaps it is the consistency with which he makes good young cows that begins to answer the question. With 81% of his daughters scoring at least GP, there are few disappointments with Impression. In fact, his classification stats suggest you are 25 times more likely to breed a VG daughter from this bull than one that will score Fair. Those are

good odds! People tell us regularly how consistent Impression's breeding pattern is – peas in a pod so to speak. No doubt that's a big part of the reason his popularity continues unabated.

A consistent breeding pattern is just one of many pieces to Impression's allure. Here are a few other items that make Impression the darling of our Proven lineup:

- 1. Outcross Pedigree that's a phrase that gets overused but for Impression it is absolutely the case. Socrates (Blitz x Prelude) x Potter (Manfred x Juror) it doesn't get much more different. In fact, the only place you can't use Impression is on Impression daughters!
- 2. Rump Improvement it is true that we've taken the foot off the pedal so to speak on Rump improvement. Bulls like Impression offering +13 for Rump improvement are an anachronism in today's breeding world. Lots of producers still think rumps are important and Impression does it better than most.

Han Hopman



Milking Temperament and when it's all packaged together not surprisingly he is a reliable deliverer of long-lasting cows.

- 4. Feet & Legs there are lots of good bulls for Heel Depth improvement but almost all also markedly straighten rear legs when viewed from the side. Impression does not. He is +14 for Heel Depth and 0 (ideal) for Rear Leg Side View.
- 5. Immunity+™ Designation more and more interest is being afforded the Immunity+ brand as producers conduct their own in-house research. Impression makes it easy to like Immunity+
- 6. Robot Ready™ and A2A2 these two additional brands especially when combined with Immunity+ create a significant increase in popularity for any bull. Impression no doubt benefits too from these accreditations
- 7. Semen Fertility Impression has long carried a reputation for above average fertility. Along with his many other attributes this one is significant too in ensuring his continued popularity.
- 8. Moderate size interestingly, Impression is a bull that attains high Type ratings without relying on extreme size and stature to make his daughters stand out. They are medium in stature but are wide chested. He manages on this balance to still achieve a double digit Dairy Strength score without gaining a reputation for making them too big.

There are likely still more reasons that could be listed for Impression's unceasing popularity. Rare indeed is the sire in today's AI industry that remains popular through Genomax™, Proven and Second Crop daughter phases to his career. Even today we struggle to keep up with demand, demand on a global scale that prevents us from making him available in sexed form. He's never been a top ranked Genomax or Proven sire – for TPI or LPI. Still, Impression is aptly named. His daughters are making the right impression – over and over again and that explains his continued popularity in Canada and around the world.



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Ridley Wikkerink Stanhope Wedgwood, BC

> Photo Credit: www.weheartlocalbc.ca and Cowsmo

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BULLS TO BEAT THE MID-WINTER BLUES

In some parts of western Canada, spring is still NOT just around the corner. And in the parts where it is, there is the muddy, messy days that precede spring make Prairie frost the lesser evil. To create a seasonal distraction from weather our mid-winter Genomax™ new release offering may be just the ticket.

Progenesis DENMARK Jedi x Kingboy

There are just three bulls among the over 11 months crowd listed on CDN that can combine 3500 LPI with +14 Type. All three are Semex



Grandam of DENMARK: EDG Dahlia Mogul 0316 Progenesis LP, ON

bulls – just one is available. That would be Denmark! High production, stellar Type – it all fits considering his All-American heritage that traces to Coldsprings Dur Chan EX-95-2E the All-American 4-yr-old in 2004. Expect Denmark to make medium statured cows with wide front ends and exceptional udders. In addition, offers Immunity+™, Robot Ready™ and A2A2 status to add to his appeal. Please be patient supply will be tight in the early going.

Westcoast ALCOVE Duke x MVP

He is the highest rated bull for Fat on CDN's listing of bulls over 11 months of age. His 3507 LPI points are

11 months of age. His 3507 LPI points are driven in large part by his exceptional production profile of 2154kg M 130kg F and 91Kg P. Those numbers are hard to beat! In addition, his fat and protein deviations are very strong as well. His Type numbers are balanced and while he isn't expected to make fancy cows, they will be medium sized, powerful with correct teat placement. They will also display admirable health traits. Alcove is Robot Ready and an A2A2 bull. With the new milk payment system he's a bull you won't want to miss out on!



Great Grandam of ALCOVE: Gold-N-Oaks Arabell 1765 VG-88-3YR-USA Arabell Syndicate, WI, USA

Westcoast BUDWEISER Fedex x Spring
Made to be a heifer bull, Budweiser offers a
great deal more besides. His 3380 LPI is high
enough to get noticed and his double digit
ratings for Conformation, Udders and F&L
pass the Type test. An ultra-low SCS rating at
2.56 is welcome too. Still, at 108 for Calving
Ability, this is the rating that sets the stage
for how to use this bull. A reliable Calving
Ease specialist is welcome in most tanks.
Let's label him the King of Calving!



Grandam of BUDWEISER: Blue-Horizon JCKMN Babydust VG-87-3YR-CAN Westcoast Holsteins. BC



Great Grandam of BUTTERFLY: MS Lookout Pesc BKM Bria VG-85-2YR-CAN-2* VG-86-3YR-USA-2* Alta Genetics, WI, USA

Progenesis BUTTERFLY Montana x Pulsar With just one appearance of Mogul in his pedigree and already three generations back, Butterfly fits in most breeding programs. He does deliver "butter" with a 99 kg Fat prediction coupled with solid milk and high deviations too. He traces to the Faith family from Ralma breeding and can be expected to deliver solid, balanced cows. He is an Immunity+ sire and is an A2A2 bull as well.

Progenesis FIRSTPICK Draftpick x Pulsar An A2A2, Robot Ready offering, Firstpick packages bloodlines a bit differently than most of the mainstream bulls. He offers solid production and very functional Type with particular strength in the F&L area where he can be expected to deliver excellent foot structure alongside ideal leg set. He's also among the higher rated bulls for Digital Dermatitis resistance.



Grandam of FIRSTPICK Car-J Supersire Lila VG-85-3YR-CAN Comestar Holstein, QC

Dulet APOLLO RED Sunfish x Savage

He's from the Apple family but has a pedigree that is quite unique for Red enthusiasts. Sunfish is a RC Cashcoin son from the Silk family while Apollo's dam is a VG-86 point Red Savage granddaughter of Regiment



Great Grandam of APOLLO: KHW Regiment Apple-Red EX-96-4E-USA Apple Partners II, IL, USA

Apple-Red. Savage is an RC Shottle son.
Of course you can expect great Type from
Apollo-Red. They will be tall and angular with
excellent high and wide rear and snug fore
udders. Notably, he is among the best for
Rump improvement among the Genomax™
group at +8 and will add slope to rumps which
works well for many red pedigrees. We expect
to see red 4-H calves in the ring in 2019!

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Have an idea that could improve Western Canada's cattle **Industry?**

Apply to the WestGen Endowment Fund

www.westgen.com/community/endowment-fund



Seeking a better way to give back to the Western Canadian industry, the WestGen Endowment Fund was created in 2004, and has been an integral part of the company ever since. Using the earnings from an initial investment of \$5 million, the Endowment Fund Committee is able to support valuable extension efforts, targeted research and development, and other special projects that will help secure a strong future for the Western Canadian cattle industry.

Twice a year WestGen invites individuals and groups to send applications for funding support. High priority areas continue to include 4-H and other youth development activities, extension efforts, targeted research and development, and other special projects that will help secure a strong future for the Western Canadian cattle industry. Many of which have additional co-funding sponsorships. If you're interested, please ensure that you've thoroughly read the Applicant Information Package before proceeding with your application.

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COMING SOON!

Each year WestGen, through its Endowment Fund, helps support our local 4-H dairy and beef clubs and in doing so, help support the future leaders of our Western Canadian cattle industry.

We'll be announcing our latest fundraiser soon! Check www.westgen.com/community/4-h for updates.



CONGRATULATIONS

Our lucky jacket winners are: H.S. Jansen & Sons Ltd., BC Ellerwin Dairy, SK

WANT TO WIN A JACKET?

All dairy producers who purchase semen are entered into a bi-monthly draw to be eligible to win.



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